**NACFB Commercial Lender Awards 2023**

Please use this form as a template to collate your submission information. To enter this category please submit all information [here](https://commerciallenderawards.co.uk/submit).

**The deadline for all entries is 17.00 on Friday 8th September 2023**

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| --- | --- | --- | --- |
| Submission category | **Factoring & Invoice Discounter of the Year** | | |
| NACFB Patron name |  | | |
| Primary contact first name |  | Surname |  |
| Primary contact email |  | | |
| Job title |  | | |
| Company website |  | | |
| Company LinkedIn |  | | |
| Company Twitter handle |  | | |
| Contact telephone |  | | |

**Award submission (max 300-words)**

Please draft your award submission below. Further guidance and overview of judging criteria can be found overleaf.

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| All entrants have a **maximum of 300-words** in which to convince the judges that they are worthy of winning this award  The NACFB have compiled ten top tips for an award-winning entry [here](https://commerciallenderawards.co.uk/submission-tips)  Information regarding this year’s judging process can be found [here](https://commerciallenderawards.co.uk/process) |
| Secure a table for this year’s event on **Thursday 30th November 2023** online [here](https://commerciallenderawards.co.uk/book) |

**Submission guidance**

In the dynamic landscape of commerce, the challenge of cash flow management persists, particularly for small businesses that may not have the financial cushion enjoyed by larger enterprises. The impediment of cash tied up in unpaid invoices often hampers the growth and resilience of SMEs. In these times of economic uncertainty, it remains paramount that these businesses can access the funds locked in their outstanding invoices.

The Factoring & Invoice Discounter of the Year award seeks to recognise and celebrate lending organisations that play a pivotal role in empowering SMEs through factoring and invoice financing facilities while fostering strong relationships with brokers.

This prestigious award invites an array of lending institutions to participate, be it traditional financial stalwarts or innovative fintech disruptors. The judges seek NACFB Patrons who have consistently demonstrated their unwavering commitment to liberating the financial potential of SMEs, propelling them towards growth and success.

Outstanding contenders will have exhibited expertise in factoring and invoice discounting, offering tailored solutions that match the unique needs of diverse businesses. Their financing facilities should serve as catalysts for unlocking the credit tied up in unpaid invoices, providing SMEs with the much-needed working capital to seize opportunities, expand operations, and weather economic challenges. Moreover, the judges will be keen to identify lenders who have cultivated strong and fruitful relationships with brokers.

A winning award submission will showcase evidence of successful collaborations with SMEs, highlighting how factoring and invoice discounting have contributed to their growth and financial stability. Testimonials and case studies from satisfied clients will be instrumental in demonstrating the lender's positive impact on the business community.

Furthermore, the judges will value lenders who prioritise transparency, flexibility, and customer-centricity in their approach to factoring and invoice discounting. Responsible lending practices that empower SMEs while safeguarding their financial interests will be highly regarded.

**Entry criteria**

* Entry to the Commercial Lender Awards is only open to NACFB lender Patrons, supplier Partners, and any personnel therein.
* Winners are selected based on the combined insight and votes from the judging panel and NACFB Members. The judging panel is made up of representatives from recognised industry stakeholders and includes an NACFB representative. NACFB Members will be invited to vote on the shortlist to select final winners. Winners for each category will be awarded based on a combined view of both the submission and Member voting.
* Entries can be for any event, campaign or initiative which has taken place between September 2022 and present.
* The deadline for all entries is **17.00** on **Friday 8th September 2023.**
* Shortlisted entrants will be notified by email no later than **Monday 9th October 2023.**
* The winners will be announced at the NACFB’s Commercial Lender Awards ceremony on **Thursday 30th November 2023** at the **Westminster Park Plaza, London**.
* An activity may be entered in more than one category, but each entry must be accompanied by an entry form. There is no limit to the number of entries one organisation can make.
* Judges reserve the right, without prior consent of the entrant, to move entries to different categories if they feel it is more appropriate.
* The judges’ and Members’ decision are final, no correspondence will be entered into, and no reasons given for decisions.
* All information provided to judges will be used solely for the purposes of assessing the entries. Any potentially sensitive information will not be made public.
* Winners may state in advertising and promotional material that they have won, but they must state the year the award was won.